



About Definitive Business Solutions, Inc.

Definitive Business Solutions is a privately held company headquartered in Reston, Virginia. Definitive provides innovative and proven business solutions to federal oversight agencies and select industries. They specialize in facilitating technology and business investment decisions using world-class techniques for prioritizing alternatives and optimizing time and resources. Definitive’s solution portfolio includes Definitive Pro[®], which provides a collaborative process to build consensus and make complex, multi-criteria decisions in a wide range of scenarios, and Definitive Choice[®], a light application version of Definitive Pro[®].

Past and Current Clients

Definitive’s clients include the U.S. Department of Energy, U.S. Department of the Treasury, State of North Carolina’s Department of Commerce, Accenture LLP, Bank of America, EBS/ICAP, Electric Power Research Institute (EPRI), Fannie Mae, GMAC Financial Services, ICT Group, Lockheed Martin, PayCycle Inc., Truliant Federal Credit Union, and Yodlee, Inc.

Partners



Innovative

Our patented solutions maximize the return on investment and optimize time and resources.

Proven

We have formulated \$150M annual budgets, reshaped businesses, and changed an industry.

Trusted

Our clients include the U.S. government, state government, and Fortune 500 corporations.

Corporate Data

Founded: 2003
State of Incorporation: Delaware
Headquarters: Reston, VA
EIN: 75-3208765
DUNS: 17-596-4217
Associations: PMI, INFORMS
GSA IT-70 Schedule: GS-35F-395CA

Solution Portfolio

- ✓ Application Cloud Migration
- ✓ Budget Formulation
- ✓ Business Opportunity Selections
- ✓ Business Partner Selections
- ✓ IT Demand Management
- ✓ Merger & Acquisition Selections
- ✓ Organizational Cost Savings
- ✓ Personnel Selections
- ✓ Product and Feature Selections
- ✓ Requirements Prioritization
- ✓ Risk Assessments
- ✓ Schedule Optimization
- ✓ Strategic Investment Selections
- ✓ Strategy Development
- ✓ Surveys and Audience Response
- ✓ Vendor Selections

NAICS Codes:

541330; 541511; 541512; 541611 (Primary); 541612; 541613; 541618